



Conference Call 1st half 2020/21 7 October 2020

Dr. Stephan Meeder, CEO/CFO



Highlights



Market and political environment

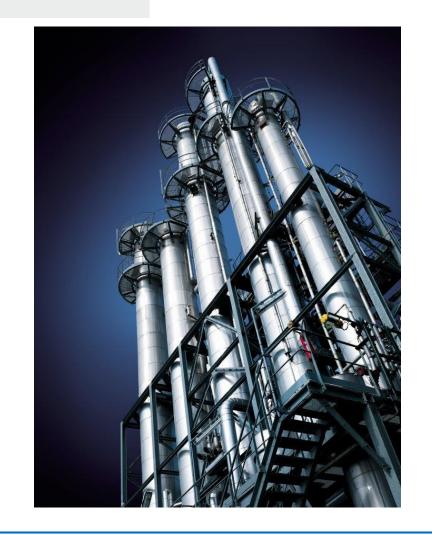
- Climate protection in Germany and the EU
- Development of market volume and prices

Development of CropEnergies Group

Stable production – higher investments

Financials 1st half 2020/21

- 2nd quarter exceeded expectations
- Outlook for FY 2020/21 adapted





More climate protection for Europe & Germany



EU targets 2030:

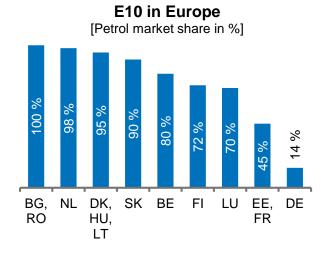
- Currently: 40% less GHG thereof non-ETS (e.g. transport): -30%
- RED II 2030: mandatory higher share of renewables, min. 14% in transport

European Green Deal: on the way to climate neutrality in 2050

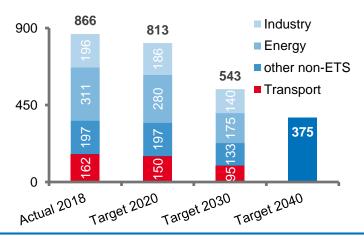
- Increase of EU climate target 2030 to -55% GHG
- In transport sector increase to 24% renewables under discussion

DE: climate protection law & trading of CO₂ emissions from fuels

- Legal GHG limit in transport: 95 (150) Mt CO_{2eq.} 2030 (2020)
- CO₂ pricing starts 1 January 2021: from € 25 /t increasing to € 55 /t in 2025
- Target for GHG reduction in fuels (currently -6%) needs to be increased
- RED II to be implemented by mid 2021



DE: GHG emissions [Mt $CO_{2eq.}$]





Market development: volumes

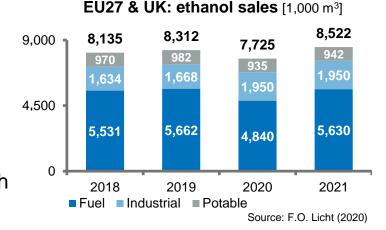


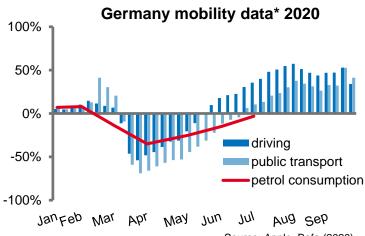
Ethanol market in the EU27 & UK in 2020 (in million m³)

- Consumption: 7.7 -7% (4.8 fuel | 2.9 non-fuel)
- Production: -4% (4.7 fuel | 2.4 non-fuel)
- Corona crisis 2020: fuel drops, disinfectants (industrial) increase
- Outlook 2021: recovery in fuels expected, demand in industrial remains high

Mobility and modal split change due to Corona

- Increase in private transport vs. public transport
- Petrol consumption recovers to normal levels
- Uncertainty how mobility will develop





Source: Apple, Bafa (2020)



Changes in route requests since 13 January 2020 / fuel consumption compared to previous year

Market development: prices

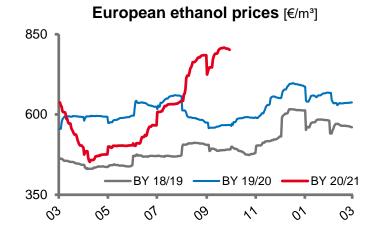


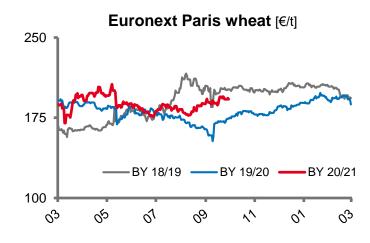
Ethanol prices in H1

- Strong price recovery after historic low in March (€ 350)
- Average in Q2*: € 665 (620) /m³
- Spot prices above € 800 /m³ for first time in history
 - with all time high of € 840 in September

Feedstock markets 2020/21

- Grain prices in Q2**: € 185 (175) /t
- EU27 grain harvest 6% lower in particularly lower wheat harvest in France
- UK also with lower wheat harvest
- Still comfortable supply situation production exceeds consumption







Overview 1st half 2020/21



Ethanol production

Revenues

- EBITDA
- Operating profit
- Net earnings

463 (478) ,000 m³ - 3%

€ 399.2 (447.6) million - 11%

€ 70.4 (64.9) million + € 6 million

€ 50.7 (43.7) million + € 7 million

€ 39.4 (31.8) million + € 8 million

Net financial assets (vs. 29 Feb. 2020)

€ 92.4 (107.3) million

- € 15 million

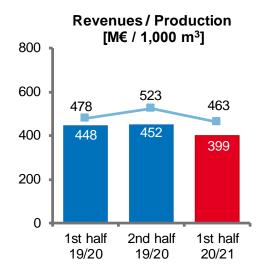
Revenues

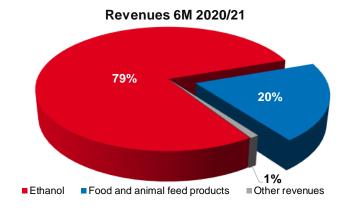
(in € million)	6M 20/21	6M 19/20	Δ
Revenues	399.2	447.6	- 11%
EBITDA* Margin	70.4 17.6%	64.9 14.5%	+ 9% -
Depreciation*	-19.8	-21.2	+ 7%
Operating profit	50.7	43.7	+ 16%

^{*}without restructuring costs and special items

- Decrease in revenues by 11%
 - Reduced sales volumes
 - Lower sales prices for food and animal feed products
- Ethanol production at 463 (478) ,000 m³ slightly below previous year's level
 - Coronavirus-related extension of maintenance in Wanze
 - Significant increase in the production of neutral alcohol at Zeitz and Loon Plage









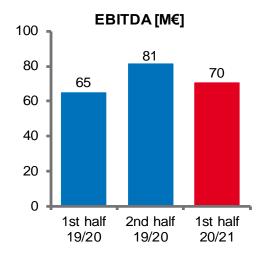
EBITDA

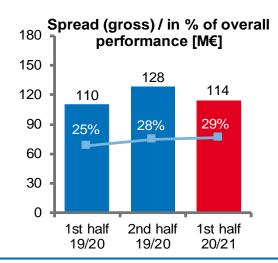


(in € million)	6M 20/21	6M 19/20	Δ
Revenues	399.2	447.6	- 11%
Overall performance	391.3	434.4	- 10%
Cost of materials*	-277.2	-324.1	+ 14%
Spread (gross)	114.1	110.3	+ 3%
in % of overall performance	29.2%	25.4%	-
Further operating expenses/income*	-43.7	-45.4	+ 4%
EBITDA*	70.4	64.9	+ 9%

^{*}without restructuring costs and special items

- Net raw material costs remained virtually unchanged
 - Lower prices for raw materials offset lower sales prices for food and animal feed products
- EBITDA increased to € 70.4 (64.9) million





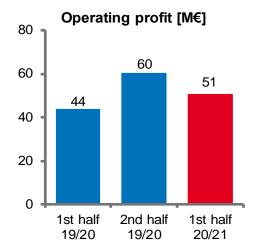
Operating profit



(in € million)	6M 20/21	6M 19/20	Δ
Revenues	399.2	447.6	- 11%
EBITDA*	70.4	64.9	+ 9%
Margin	17.6%	14.5%	-
Depreciation*	-19.8	-21.2	+ 7%
Operating profit	50.7	43.7	+ 16%
Margin	12.7%	9.8%	

^{*}without restructuring costs and special items

- Depreciation slightly reduced
- Operating profit improved to € 50.7 (43.7) million
 - Operating margin increased to 12.7 (9.8)%



Overview 2nd quarter 2020/21



- Ethanol production
- Revenues
- EBITDA
- Operating profit
- Net earnings

255 (270) ,000 m ³	- 6%
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Operating profit: 2nd quarter 2020/21

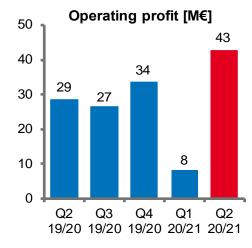


(in € million)	Q2 20/21	Q2 19/20	Δ
Revenues	228.5	244.9	- 7%
EBITDA*	52.2	39.1	+ 34%
Margin	22.9%	16.0%	-
Depreciation*	-9.7	-10.5	+ 8%
Operating profit	42.6	28.6	+ 49%
Margin	18.6%	11.7%	

^{*}without restructuring costs and special items



- Increase by 49% yoy
- Supported by higher ethanol prices and nearly unchanged prices for raw material
- Operating margin strong at 18.6 (11.7)%



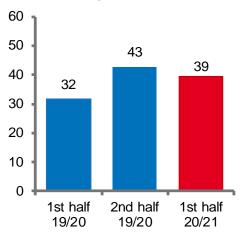
Net earnings for the period

(in € million)	6M 20/21	6M 19/20	Δ
Operating profit	50.7	43.7	+ 16%
Restructuring costs / special items	0.9	0.0	-
At equity result	0.2	0.1	+ 92%
Income from operations	51.8	43.8	+ 18%
Financial result	1.5	-0.3	-
Earnings before income taxes	53.3	43.6	+ 22%
Taxes on income	-13.9	-11.8	- 18%
Net earnings for the period	39.4	31.8	+ 24%

- Positive special item in the amount of € 0.9 million
 - Reversal of a provision as a result of the ending of a legal dispute
- Financial result supported by unrealised currency effects
- Slight decrease in tax rate to 26 (27)%

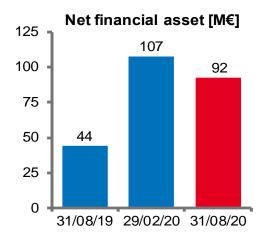


Net earnings for the period [M€]



crop. energies mobility – sustainable, renewable.

80]	Cash flow (+)/ Investments* (-) [M€]					
60 -	52			55	l	
40 -						
20 -						
0 -			•			Г
-20 J	1st 19/			1st 20/	-14 half /21	l



Cash flow

(in € million)	6M 20/21	6M 19/20	Δ
Cash flow	54.9	52.4	+ 2.5
Change in net working capital	-27.9	-8.5	- 19.4
Net cash flow from operating activities	27.0	43.9	- 16.9
Investments in property, plant et al.	-14.3	-12.8	- 1.5
Increase / decrease in financial receivables	7.2	0.0	+ 7.2
Payments into current financial investments	0.0	-6.0	+ 6.0
Cash received on disposal of non-current assets	0.8	0.0	+ 0.8
Cash flow from investing activities	-6.3	-18.8	+ 12.5
Cash flow from financing activities	-27.5	-16.0	- 11.5
Exchange rate changes	-0.1	0.5	- 0.6
Change in cash and cash equivalents	-6.9	9.6	- 16.5
	31/08/2020	31/08/2019	Δ
Net financial assets	92.4	44.1	+ 48.3

- Higher cash outflow from working capital
- Net financial assets rose to € 92.4 (44.1) million



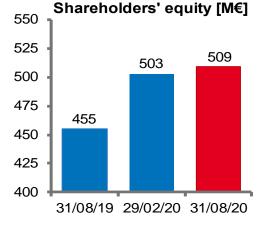
Balance sheet structure



(in € million)	31/08/2020	31/08/2019	Δ
Assets Non-current assets Current assets	379.2 311.8	383.1 227.7	- 3.9 + 84.1
Total assets	691.0	610.8	+ 80.2
Liabilities Shareholders' equity Non-current liabilities Current liabilities	509.0 61.3 120.6	455.4 59.5 95.9	+ 53.6 + 1.8 + 24.7
Total liabilities and equity	691.0	610.8	+ 80.2
Capital Employed ROCE Net financial assets Equity ratio	486.6 21% 92.4 74%	466.4 19% 44.1 75%	+ 20.2 - + 48.3

■ Solid balance sheet structure with equity ratio of 74%





Outlook 2020/21



- Climate protection will remain an important environmental policy goal in the medium term
- Revenues expected between € 850 and € 900 (previous year: € 899)
- Operating profit expected between € 110 to € 140 (previous year: € 104) million
- This corresponds to an EBITDA of € 150 to € 180 (previous year: € 146) million
- Prerequisite for this positive development
 - robust level of ethanol demand continues
 - significant restrictions on mobility in the EU do not recur in the course of the financial year



Developments in the CropEnergies Group

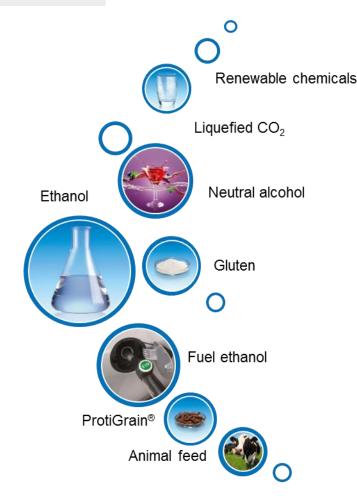


Our strategy: bio-based products for a climate friendly world

- Climate change remains challenge: GHG targets become more ambitious
- Climate protection "Made in Europe"
- Short-term focus: optimisation of our sites
- Mid-term: diversification under investigation

We invest in climate-neutral production in BioWanze

- Investment of € 50 million for new biomass boiler commissioning planned in 2023
- Investment of € 15 million for new CO₂-liquefaction plant in cooperation with SOL Group – planned start of operation in 2021







Financial Calendar

13 January 2021: Statement for the 1 st - 3 rd quarter of 2020/21

19 May 2021: Annual report and press and analysts' conference

financial year 2020/21

7 July 2021: Statement for the 1st quarter of 2021/22

13 July 2021: Annual General Meeting 2021

13 October 2021: Report for the 1st half of 2021/22

Stock Information

ISIN: DE000A0LAUP1

Symbol: CE2

Bloomberg / Reuters: CE2 GY / CE2G.DE

Transparency standard: Prime Standard

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