Impact Note

05 December 2022

Price as of 02/12/22: €14.44

Company / Sector

CropEnergies

Energy: Biofuels

Fair Value **€26.0**(unchanged)

Recommendation

Strong Buy

(unchanged)

Production in Wilton continues - more news ahead



| Share data | |
|-------------------|---------|
| Reuters | CE2G.DE |
| No. of shares (m) | 87,25 |
| Daily volume (3m) | 74.452 |
| Free float | 26,0% |
| Market cap. (m) | 1.259,9 |
| EV (m) | 930,8 |
| Sales 19-23e | 15,4% |

| Valuation | 22/23e | 23/24e |
|------------|--------|--------|
| EV/Sales | 0,6 | 0,7 |
| EV/ EBITDA | 3,2 | 6,0 |
| EV/EBIT | 3,8 | 7,9 |
| PER | 6,8 | 13,0 |
| Div. yield | 3,1% | 3,1% |
| RoCE | 43,0% | 17,6% |
| RoE | 22,0% | 10,7% |

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Investment case

Despite some decline in ethanol prices we confirm our earnings estimates and our valuation as reduced wheat prices have a largely compensatory effect. Moreover, benefitting from the UK's Energy Bill, management has decided to continue production at its UK site. We now expect the final investment decision to build a 50.000t renewable ethyl acetate plant and EU's final approval on the RED II amendments. With an upside of 80%, we reiterate our Strong Buy rating.

WILTON CONTINUES PRODUCTION

In view of the British government's "Energy Bill Relief Scheme", CropEnergies has decided to continue production at its UK site in Wilton. Capacity utilisation will, however, depend upon market development, in particular as the price of ethanol has come down due to imports from the US and Brazil.

ETHANOL DECLINE EASED BY WHEAT PRICES

While ethanol prices have come down from the levels at the time of our recent report on CropEnergies, so have wheat prices. There is thus only a small effect on the spread, in particular at the long end.

VALUATION CONFIRMED

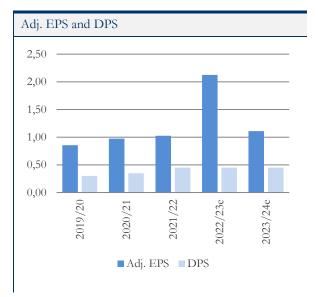
While recent ethanol imports have put pressure on ethanol prices in the second half of the company's current financial year, there is still sufficient room to reach the mid-point of the company's guidance. Ethanol and wheat forwards for the coming year as well as the long-term continue to support our earnings estimates. We thus clearly confirm our valuation of EUR26.

For additional disclosures please refer to the appendix

| | 1 | | 1 1 | | |
|---------------|-------|-------|--------|--------|--------|
| Forecasts | 19/20 | 20/21 | 21/22 | 22/23e | 23/24e |
| Sales (€m) | 899,2 | 833,1 | 1075,3 | 1574,7 | 1597,1 |
| EBITDA (€m) | 146,3 | 149,3 | 168,8 | 288,4 | 174,5 |
| EBIT (€m) | 104,1 | 107,9 | 127,0 | 246,4 | 132,7 |
| Adj. EPS (€) | 0,85 | 0,97 | 1,02 | 2,12 | 1,11 |
| Dividend (€) | 0,30 | 0,35 | 0,45 | 0,45 | 0,45 |
| Oper. CF (€m) | 125,1 | 105,9 | 147,0 | 189,0 | 137,5 |
| Free CF (€m) | 95,2 | 77,0 | 111,2 | 159,0 | -81,5 |

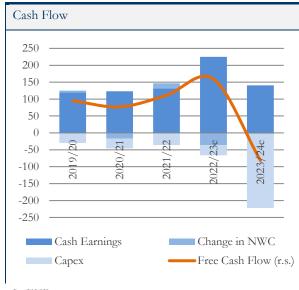
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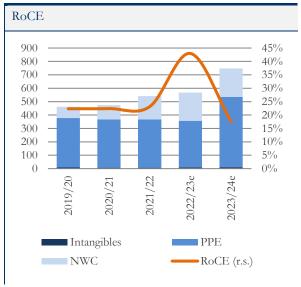




In EURm

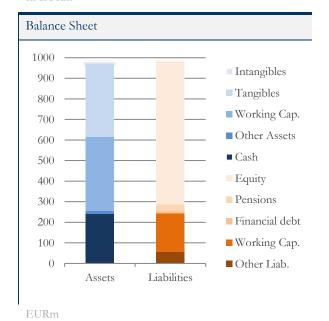


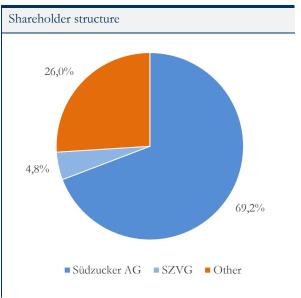


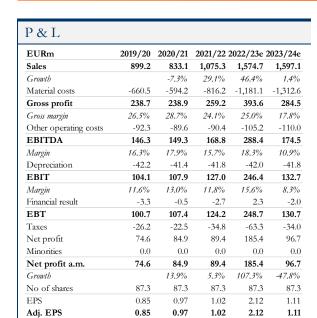


In EURm

In EURm







| Balance Sheet | | | | | |
|--------------------------|---------|---------|-----------|------------|---------|
| EURm | 2019/20 | 2020/21 | 2021/22 2 | 2022/23e 2 | 023/24e |
| Intangible assets | 8.3 | 7.9 | 7.5 | 9.5 | 10.5 |
| Tangible assets | 369.3 | 358.7 | 359.7 | 347.7 | 524.9 |
| Participations | 2.3 | 2.5 | 2.8 | 3.7 | 3.7 |
| Other non-current assets | 4.8 | 7.3 | 7.9 | 6.2 | 7.2 |
| Non-current assets | 384.7 | 376.4 | 377.9 | 367.1 | 546.3 |
| Inventories | 66.6 | 73.2 | 108.0 | 120.0 | 121.7 |
| Receivables | 94.6 | 126.5 | 251.5 | 300.0 | 304.3 |
| Cash | 116.9 | 164.7 | 241.5 | 360.0 | 340.0 |
| Other current assets | 7.0 | 1.7 | 3.9 | 4.0 | 4.0 |
| Current Assets | 285.0 | 366.1 | 604.9 | 784.0 | 770.0 |
| Total assets | 669.6 | 742.4 | 982.7 | 1,151.1 | 1,316.3 |
| Equity | 502.9 | 566.1 | 696.4 | 842.5 | 900.0 |
| Minorities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total equity | 502.9 | 566.1 | 696.4 | 842.5 | 900.0 |
| LT financial liabilities | 6.3 | 5.9 | 7.0 | 7.0 | 107.0 |
| Pension provisions | 35.0 | 30.7 | 32.4 | 21.0 | 22.0 |
| OtherLT liabilities | 24.2 | 24.7 | 30.8 | 37.0 | 38.0 |
| Non-current liabilities | 65.5 | 61.4 | 70.1 | 65.0 | 167.0 |
| ST financial liabilities | 3.2 | 4.2 | 4.6 | 6.6 | 7.6 |
| Payables | 77.6 | 91.8 | 185.5 | 210.0 | 213.0 |
| Other ST liabilities | 20.4 | 18.9 | 26.2 | 27.0 | 28.8 |
| Current liabilities | 101.3 | 114.9 | 216.2 | 243.6 | 249.4 |
| Total liabilities | 669.6 | 742.4 | 982.7 | 1,151.1 | 1,316.3 |

| EURm | 2019/20 | 2020/21 | 2021/22 2 | 022/23e 2 | 023/246 |
|-------------------------|---------|---------|-----------|-----------|---------|
| EBIT | 104.1 | 107.9 | 127.0 | 246.4 | 132.7 |
| Depreciation | 42.2 | 41.4 | 41.8 | 42.0 | 41.8 |
| Other non-cash items | -0.8 | -3.8 | -2.8 | 0.0 | 0.0 |
| Cash taxes | -26.2 | -22.5 | -34.8 | -63.3 | -34.0 |
| Cash earnings | 119.4 | 123.0 | 131.2 | 225.1 | 140.5 |
| Change in NWC | 5.7 | -17.1 | 15.8 | -36.0 | -3.0 |
| CF from operations | 125.1 | 105.9 | 147.0 | 189.0 | 137.5 |
| Capex | -29.9 | -28.8 | -35.8 | -30.0 | -219.0 |
| Other investm./divestm. | 0.1 | 1.3 | 0.8 | 0.0 | 0.0 |
| CF from investing | -29.8 | -27.5 | -34.9 | -30.0 | -219.0 |
| CF from fin. and other | -15.3 | -30.5 | -35.3 | -40.5 | 61.5 |
| Change in cash | 80.0 | 47.9 | 76.8 | 118.5 | -20.0 |

13.9%

0.35

0.30

Growth

Dividend

5.3%

0.45

107.3%

0.45

47.8%

0.45

| EURm | 2019/20 | 2020/21 | 2021/22 2 | 2022/23e 2 | 2023/246 |
|-------------|---------|---------|-----------|------------|----------|
| Bioethanol | 696.5 | 647.6 | 836.9 | 1,285.1 | 1,291.0 |
| Growth | | -7.0% | 29.2% | 53.5% | 0.5% |
| Food & Feed | 192.5 | 175.5 | 223.8 | 274.8 | 291.1 |
| Growth | | -8.8% | 27.5% | 22.8% | 5.9% |
| Other | 10.2 | 10.0 | 14.6 | 14.8 | 15.0 |
| Growth | | -1.8% | 46.0% | 1.2% | 1.4% |
| Sales | 899.2 | 833.1 | 1,075.3 | 1,574.7 | 1,597.1 |
| Growth | | -7.3% | 29.1% | 46.4% | 1.4% |

| | 2019/20 | 2020/21 | 2021/22 | 2022/23e 2 | 2023/246 |
|-----------------------|---------|---------|---------|------------|----------|
| Share price | 7,04 | 10,82 | 11,18 | 14,44 | 14,44 |
| x No of shares | 87,3 | 87,3 | 87,3 | 87,3 | 87,3 |
| Market Capitalisation | 614,2 | 944,0 | 975,5 | 1.259,9 | 1.259,9 |
| + Net financial debt | -107,3 | -154,6 | -229,9 | -346,4 | -225,4 |
| + Pension provision | 35,0 | 30,7 | 32,4 | 21,0 | 22,0 |
| + Minorities | 0,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| - Participations | -2,3 | -2,5 | -2,8 | -3,7 | -3,7 |
| Enterprise Value | 539,7 | 817,6 | 775,1 | 930,8 | 1.052,8 |
| Sales | 899,2 | 833,1 | 1.075,3 | 1.574,7 | 1.597,1 |
| Adj. EBITDA | 146,3 | 149,3 | 168,8 | 288,4 | 174,5 |
| Adj. EBIT | 104,1 | 107,9 | 127,0 | 246,4 | 132,7 |
| Adj. Net profit a.m. | 74,6 | 84,9 | 89,4 | 185,4 | 96,7 |
| EV / Sales | 0,6 | 1,0 | 0,7 | 0,6 | 0,7 |
| EV / EBITDA | 3,7 | 5,5 | 4,6 | 3,2 | 6,0 |
| EV / EBIT | 5,2 | 7,6 | 6,1 | 3,8 | 7,9 |
| PE | 8,2 | 11,1 | 10,9 | 6,8 | 13,0 |

| | 2019/20 | 2020/21 | 2021/22 | 2022/23e | 2023/246 |
|------------------------|---------|---------|---------|----------|----------|
| Equity ratio | 75.1% | 76.3% | 70.9% | 73.2% | 68.4% |
| Gearing | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Asset turnover | 2.4 | 2.2 | 2.9 | 4.3 | 2.9 |
| NWC / sales | 9.3% | 12.9% | 16.2% | 13.3% | 13.3% |
| Payable days outst. | 31.5 | 40.2 | 63.0 | 48.7 | 48.7 |
| Receivable days outst. | 38.4 | 55.4 | 85.4 | 69.5 | 69.5 |
| Fix operating assets | 382.4 | 373.8 | 375.1 | 363.4 | 542.6 |
| NWC | 83.5 | 107.8 | 174.0 | 210.0 | 213.0 |
| Capital employed | 465.9 | 481.6 | 549.1 | 573.4 | 755.6 |
| RoE | 14.8% | 15.0% | 12.8% | 22.0% | 10.7% |
| RoA | 15.5% | 14.5% | 12.9% | 21.4% | 10.1% |
| RoCE | 22.3% | 22.4% | 23.1% | 43.0% | 17.6% |
| Gross margin | 26.5% | 28.7% | 24.1% | 25.0% | 17.8% |
| EBITDA margin | 16.3% | 17.9% | 15.7% | 18.3% | 10.9% |
| EBIT margin | 11.6% | 13.0% | 11.8% | 15.6% | 8.3% |
| Net profit margin | 8.3% | 10.2% | 8.3% | 11.8% | 6.1% |

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|-------------|--|
| | forecast certainty. |
| Buy: | In the next 6 to 12 months, we expect a potential absolute change in value of more than 10%. |
| Neutral: | In the next 6 to 12 months, we expect a potential absolute change in value of over 0% up to a |
| | maximum of 10%. |
| Reduce: | In the next 6 to 12 months, we expect a potential absolute negative change in value of up |
| | to -10%. |
| Sell: | In the next 6 to 12 months, we expect a potential absolute negative change in value of over |
| | -10 % with high forecast certainty. |

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(5) Recommendation history

Stock ratings for the company covered in this report have developed as follows:

| CropEnergies | | | |
|--------------|------------|--|--|
| Date | Rating | | |
| 14/10/22 | Strong Buy | | |
| 18/05/22 | Neutral | | |
| 18/06/20 | Buy | | |
| 17/12/19 | Neutral | | |
| 27/04/16 | Buy | | |

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