Update Note

29 January 2024

Price as of 26/01/24: €11.50

Company / Sector

CropEnergies

Energy: Biofuels

Fair Value **€18.0**(unchanged)

Recommendation

Neutral

(unchanged)

# Entering a new era with experienced management



| Share data        |         |
|-------------------|---------|
| Reuters           | CE2G.DE |
| No. of shares (m) | 87.25   |
| Daily volume (3m) | 189.454 |
| Free float        | 26.0%   |
| Market cap. (m)   | 1,003.4 |
| EV (m)            | 672.4   |
| Sales 20-24e      | 9.4%    |

| Valuation  | 23/24e | 24/25e |
|------------|--------|--------|
| EV/Sales   | 0.5    | 0.6    |
| EV/EBITDA  | 6.4    | 6.6    |
| EV/EBIT    | 10.9   | 11.4   |
| PER        | 19.7   | 18.0   |
| Div. yield | 4.3%   | 4.8%   |
| RoCE       | 10.7%  | 9.6%   |
| RoE        | 6.5%   | 7.0%   |

| Analysts                 |
|--------------------------|
|                          |
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| _                        |

#### Investment case

Südzucker's offer to buy the outstanding CropEnergies shares for EUR11.50 runs until February, 16<sup>th</sup>. Now, the succession of Dr. Stephan Meeder has been decided. Dr. Fritz Georg von Gravenitz will become CEO and Heike Baumbach will join the board as CFO. In addition, CropEnergies' management and supervisory board endorse the Südzucker offer in a joined reasoned statement. Until the end of the offer, CropEnergies share price should continue to trade at the offer price.

## OFFER PERIOD ENDS FEBRUARY 16TH

Mid-January, Südzucker's has published its offer documents for the outstanding shares of CropEnergies. The offer period ends on February, 16th. There are no conditions to the offer and Südzucker had already announced that there will be no extension to the offer period. Following the offer, a delisting of the shares is planned.

## MANAGEMENT BOARD SUCCESSION DECIDED

CropEnergies' CEO and CFO, Dr. Stephan Meeder, has already become a member of the Südzucker board. On March 1<sup>st</sup>, he will pass on his responsibilities at CropEnergies to Dr. Fritz Georg von Graevenitz, who will become CEO and Heike Baumbach, who will join the board as CFO. They have served CropEnergies so far as CSO and Head of Investor Relations, respectively. Jürgen Böttcher will remain in the board and assume the COO function.

## REASONED STATEMENT SUPPORTS OFFER

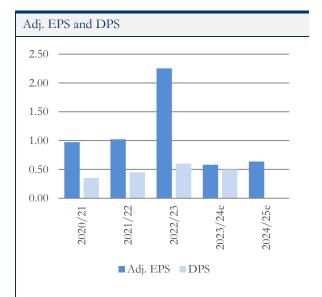
In a joined reasoned statement, the management and the supervisory board of CropEnergies published that they have evaluated Südzucker's offer independently and concluded that the offer is in the best interest of CropEnergies.

For additional disclosures please refer to the appendix

|               | 1     |        | 1.1    |        |        |
|---------------|-------|--------|--------|--------|--------|
| Forecasts     | 20/21 | 21/22  | 22/23  | 23/24e | 24/25e |
| Sales (€m)    | 833.1 | 1075.3 | 1488.3 | 1232.5 | 1192.2 |
| EBITDA (€m)   | 149.3 | 168.8  | 294.3  | 105.4  | 116.3  |
| EBIT (€m)     | 107.9 | 127.0  | 251.3  | 61.5   | 67.3   |
| Adj. EPS (€)  | 0.97  | 1.02   | 2.25   | 0.58   | 0.64   |
| Dividend (€)  | 0.35  | 0.45   | 0.60   | 0.50   | 0.55   |
| Oper. CF (€m) | 105.9 | 147.0  | 187.7  | 104.3  | 83.7   |
| Free CF (€m)  | 77.0  | 111.2  | 140.9  | 24.3   | -81.8  |
|               |       |        |        |        |        |

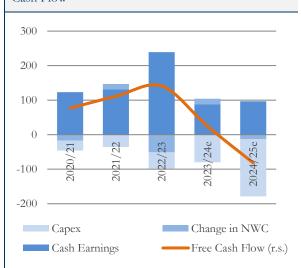
## **MATELAN** Research

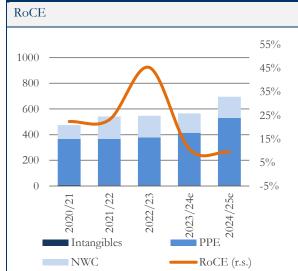




In EURm



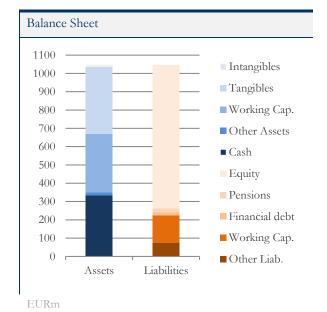


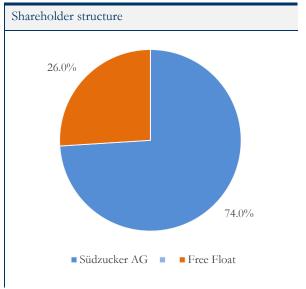


In EURm

In EURm

In EUR





| EURm                  | 2020/21 | 2021/22 | 2022/23  | 2023/24e 2 | 2024/25e |
|-----------------------|---------|---------|----------|------------|----------|
| Sales                 | 833.1   | 1,075.3 | 1,488.3  | 1,223.4    | 1,192.2  |
| Growth                |         | 29.1%   | 38.4%    | -17.8%     | -2.6%    |
| Material costs        | -594.2  | -816.2  | -1,097.2 | -1,000.1   | -963.6   |
| Gross profit          | 238.9   | 259.2   | 391.0    | 223.3      | 228.6    |
| Gross margin          | 28.7%   | 24.1%   | 26.3%    | 18.3%      | 19.2%    |
| Other operating costs | -89.6   | -90.4   | -96.7    | -117.5     | -112.3   |
| EBITDA                | 149.3   | 168.8   | 294.3    | 105.8      | 116.3    |
| Margin                | 17.9%   | 15.7%   | 19.8%    | 8.7%       | 9.8%     |
| Depreciation          | -41.4   | -41.8   | -43.0    | -44.0      | -49.0    |
| EBIT                  | 107.9   | 127.0   | 251.3    | 61.8       | 67.3     |
| Margin                | 13.0%   | 11.8%   | 16.9%    | 5.1%       | 5.6%     |
| Financial result      | -0.5    | -2.7    | 4.1      | 7.2        | 8.0      |
| EBT                   | 107.4   | 124.2   | 255.4    | 69.0       | 75.      |
| Taxes                 | -22.5   | -34.8   | -58.9    | -18.0      | -19.0    |
| Net profit            | 84.9    | 89.4    | 196.6    | 51.1       | 55.7     |
| Minorities            | 0.0     | 0.0     | 0.0      | 0.0        | 0.0      |
| Net profit a.m.       | 84.9    | 89.4    | 196.6    | 51.1       | 55.7     |
| Growth                |         | 5.3%    | 119.9%   | -74.0%     | 9.1%     |
| No of shares          | 87.3    | 87.3    | 87.3     | 87.3       | 87.3     |
| EPS                   | 0.97    | 1.02    | 2.25     | 0.59       | 0.64     |
| Adj. EPS              | 0.97    | 1.02    | 2.25     | 0.59       | 0.6      |
| Growth                |         | 5.3%    | 119.9%   | -74.0%     | 9.1%     |
| Dividend              | 0.35    | 0.45    | 0.60     | 0.50       | 0.55     |

| Balance Sheet            |         |         |         |            |          |
|--------------------------|---------|---------|---------|------------|----------|
| EURm                     | 2020/21 | 2021/22 | 2022/23 | 2023/24e 2 | 2024/25e |
| Intangible assets        | 7.9     | 7.5     | 7.0     | 7.0        | 7.0      |
| Tangible assets          | 358.7   | 359.7   | 371.1   | 407.1      | 523.6    |
| Participations           | 2.5     | 2.8     | 7.5     | 7.5        | 7.5      |
| Other non-current assets | 7.3     | 7.9     | 8.2     | 8.5        | 8.7      |
| Non-current assets       | 376.4   | 377.9   | 393.8   | 430.1      | 546.8    |
| Inventories              | 73.2    | 108.0   | 133.6   | 109.9      | 125.1    |
| Receivables              | 126.5   | 251.5   | 184.3   | 195.0      | 190.0    |
| Cash                     | 164.7   | 241.5   | 333.1   | 365.0      | 270.0    |
| Other current assets     | 1.7     | 3.9     | 2.0     | 3.0        | 3.5      |
| Current Assets           | 366.1   | 604.9   | 653.1   | 672.9      | 588.6    |
| Total assets             | 742.4   | 982.7   | 1,046.9 | 1,103.0    | 1,134.9  |
| Equity                   | 566.1   | 696.4   | 783.8   | 782.5      | 794.6    |
| Minorities               | 0.0     | 0.0     | 0.0     | 0.0        | 0.0      |
| Total equity             | 566.1   | 696.4   | 783.8   | 782.5      | 794.6    |
| LT financial liabilities | 5.9     | 7.0     | 9.8     | 9.8        | 9.8      |
| Pension provisions       | 30.7    | 32.4    | 22.7    | 23.5       | 24.0     |
| OtherLT liabilities      | 24.7    | 30.8    | 23.7    | 13.0       | 14.0     |
| Non-current liabilities  | 61.4    | 70.1    | 56.1    | 46.3       | 47.8     |
| ST financial liabilities | 4.2     | 4.6     | 5.9     | 8.2        | 8.5      |
| Payables                 | 91.8    | 185.5   | 150.0   | 154.5      | 150.5    |
| Other ST liabilities     | 18.9    | 26.2    | 51.1    | 111.5      | 133.4    |
| Current liabilities      | 114.9   | 216.2   | 207.0   | 274.2      | 292.5    |
| Total liabilities        | 742.4   | 982.7   | 1,046.9 | 1,103.0    | 1,134.9  |

| EURm                    | 2020/21 | 2021/22 | 2022/23 2 | 023/24e 2 | 024/25e |
|-------------------------|---------|---------|-----------|-----------|---------|
| EBIT                    | 107.9   | 127.0   | 251.3     | 61.8      | 67.3    |
| Depreciation            | 41.4    | 41.8    | 43.0      | 44.0      | 49.0    |
| Other non-cash items    | -3.8    | -2.8    | 3.4       | 0.0       | 0.0     |
| Cash taxes              | -22.5   | -34.8   | -58.9     | -18.0     | -19.6   |
| Cash earnings           | 123.0   | 131.2   | 238.8     | 87.9      | 96.7    |
| Change in NWC           | -17.1   | 15.8    | -51.2     | 17.6      | -14.2   |
| CF from operations      | 105.9   | 147.0   | 187.7     | 105.5     | 82.6    |
| Capex                   | -28.8   | -35.8   | -46.8     | -80.0     | -165.5  |
| Other investm./divestm. | 1.3     | 0.8     | -3.5      | 0.0       | 0.0     |
| CF from investing       | -27.5   | -34.9   | -50.3     | -80.0     | -165.5  |
| CF from fin. and other  | -30.5   | -35.3   | -45.7     | 6.4       | -12.0   |
| Change in cash          | 47.9    | 76.8    | 91.7      | 31.9      | -95.0   |

| EURm        | 2020/21 | 2021/22 | 2022/23 2 | 2023/24e 2 | 2024/25e |
|-------------|---------|---------|-----------|------------|----------|
| Bioethanol  | 647.6   | 836.9   | 1,159.4   | 857.5      | 848.2    |
| Growth      |         | 29.2%   | 38.5%     | -26.0%     | -1.1%    |
| Food & Feed | 175.5   | 223.8   | 304.9     | 329.0      | 295.0    |
| Growth      |         | 27.5%   | 36.3%     | 7.9%       | -10.3%   |
| Other       | 10.0    | 14.6    | 24.0      | 37.0       | 49.0     |
| Growth      |         | 46.0%   | 63.9%     | 54.3%      | 32.4%    |
| Sales       | 833.1   | 1,075.3 | 1,488.3   | 1,223.4    | 1,192.2  |
| Growth      |         | 29.1%   | 38.4%     | -17.8%     | -2.6%    |

|                       | 2020/21 | 2021/22 | 2022/23 | 2023/24e 2 | 2024/25 |
|-----------------------|---------|---------|---------|------------|---------|
| Share price           | 10.82   | 11.18   | 13.01   | 6.81       | 6.8     |
| x No of shares        | 87.3    | 87.3    | 87.3    | 87.3       | 87.3    |
| Market Capitalisation | 944.0   | 975.5   | 1,135.1 | 594.2      | 594.2   |
| + Net financial debt  | -154.6  | -229.9  | -317.5  | -347.0     | -251.   |
| + Pension provision   | 30.7    | 32.4    | 22.7    | 23.5       | 24.0    |
| + Minorities          | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     |
| - Participations      | -2.5    | -2.8    | -7.5    | -7.5       | -7.5    |
| Enterprise Value      | 817.6   | 775.1   | 832.8   | 263.2      | 359.0   |
| Sales                 | 833.1   | 1,075.3 | 1,488.3 | 1,223.4    | 1,192.2 |
| Adj. EBITDA           | 149.3   | 168.8   | 294.3   | 105.8      | 116.3   |
| Adj. EBIT             | 107.9   | 127.0   | 251.3   | 61.8       | 67.3    |
| Adj. Net profit a.m.  | 84.9    | 89.4    | 196.6   | 51.1       | 55.7    |
| EV / Sales            | 1.0     | 0.7     | 0.6     | 0.2        | 0.3     |
| EV / EBITDA           | 5.5     | 4.6     | 2.8     | 2.5        | 3.1     |
| EV / EBIT             | 7.6     | 6.1     | 3.3     | 4.3        | 5.3     |
| PE                    | 11.1    | 10.9    | 5.8     | 11.6       | 10.     |

|                        | 2020/21 | 2021/22 | 2022/23 | 2023/24e | 2024/25e |
|------------------------|---------|---------|---------|----------|----------|
| Equity ratio           | 76.3%   | 70.9%   | 74.9%   | 70.9%    | 70.0%    |
| Gearing                | 0.0     | 0.0     | 0.0     | 0.0      | 0.0      |
| Asset turnover         | 2.2     | 2.9     | 3.9     | 2.9      | 2.2      |
| NWC / sales            | 12.9%   | 16.2%   | 11.3%   | 12.3%    | 13.8%    |
| Payable days outst.    | 40.2    | 63.0    | 36.8    | 46.1     | 46.1     |
| Receivable days outst. | 55.4    | 85.4    | 45.2    | 58.2     | 58.2     |
| Fix operating assets   | 373.8   | 375.1   | 386.3   | 422.6    | 539.3    |
| NWC                    | 107.8   | 174.0   | 168.0   | 150.4    | 164.5    |
| Capital employed       | 481.6   | 549.1   | 554.3   | 573.0    | 703.8    |
| RoE                    | 15.0%   | 12.8%   | 25.1%   | 6.5%     | 7.0%     |
| RoA                    | 14.5%   | 12.9%   | 24.0%   | 5.6%     | 5.9%     |
| RoCE                   | 22.4%   | 23.1%   | 45.3%   | 10.8%    | 9.6%     |
| Gross margin           | 28.7%   | 24.1%   | 26.3%   | 18.3%    | 19.2%    |
| EBITDA margin          | 17.9%   | 15.7%   | 19.8%   | 8.7%     | 9.8%     |
| EBIT margin            | 13.0%   | 11.8%   | 16.9%   | 5.1%     | 5.6%     |
| Net profit margin      | 10.2%   | 8.3%    | 13.2%   | 4.2%     | 4.7%     |

## ADDITIONAL DISCLOSURES

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| Strong Buy: | In the next 6 to 12 months, we expect a potential absolute change in value of over 20% with high |
|-------------|--|
|             | forecast certainty.  |
| Buy:        | In the next 6 to 12 months, we expect a potential absolute change in value of more than 10%.     |
| Neutral:    | In the next 6 to 12 months, we expect a potential absolute change in value of over 0% up to a    |
|             | maximum of 10%.  |
| Reduce:     | In the next 6 to 12 months, we expect a potential absolute negative change in value of up        |
|             | to -10%.   |
| Sell:       | In the next 6 to 12 months, we expect a potential absolute negative change in value of over      |
|             | -10 % with high forecast certainty.  |

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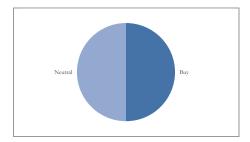
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Stock ratings for the company covered in this report have developed as follows:

| CropE    | nergies    |
|----------|------------|
| Date     | Rating     |
| 20/12/23 | Neutral    |
| 14/10/22 | Strong Buy |
| 18/05/22 | Neutral    |
| 18/06/20 | Buy        |
| 17/12/19 | Neutral    |
| 27/04/16 | Buy        |

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